



INNOVATE
ENTERPRISE SOLUTIONS

The attractive alternative

COMPANY PROFILE



INNOVATE TELECOMS

Innovate Telecoms provides cutting edge technology where PABX systems are concerned. We provide solutions for Companies ranging from 1-10 employees' right up to large enterprises (5000 employees). Our Advanced I.P platforms provide cost effective support for analogue/digital and IP deployments giving customers choice to migrate to full IP at the pace that suits their needs. Telecommunications is one of the most important aspects of any business and Companies nowadays cannot afford to have any downtime as this affects productivity. Innovate, therefore offers customers a remote diagnostics service that enables us to monitor the performance and functionality of their telephone infrastructure from our offices and can therefore conduct remote repairs, programming and routine maintenance on the systems without inconveniencing the client.

Telecoms Solutions Include:

- Digital/ Analogue PABX systems
- I.P PABX Systems
- Audio Conferencing
- Computer Telephony Integration (CTI)
- Call Centre Solutions
- Cost Analysis on Telephone Accounts
- VoIP Solutions



What is VoIP?

The abbreviation stands for Voice over Internet Protocol; this technology allows companies nowadays to make voice calls via an ADSL line with reduced call rates. Significant changes such as the decrease in the interconnect rate early last year shifted the emphasis away from savings based on solutions such as least cost routing.

Unlike other least cost routing companies, Innovate Telecoms now offers a solution that focuses on inbound and outbound traffic, thereby offering reduced rates for call types local, national, fixed to mobile and international.



Our VoIP solution is a non-invasive solution that requires an ADSL line dedicated for voice calls only to plug into an Innovate router or SIP Trunks on an IP-enabled PBX. The router plugs into analogue ports on the PBX.

Advantages of Our VoIP

- An average saving of 30% compared to standard Telkom rates
- Pure per second billing is standard across all call types
- 100% Free on net calls
- No sharing of Voice and Data on the same line
- Month to month contract with a 7 day termination clause, should we not deliver the projected service.
- Web-based Telephone Management System for remote call monitoring



Below is a table of average savings per call type:

Call Type	% Saving
Local Calls	30%
Long distance Calls	25%
International Calls	40%
Fixed to mobile	38% (per second billing)

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Head Office (South Africa)

Unit 2 The Arena
Capital Hill Commercial Estate
Halfway House
Midrand
1685

Land Line:

+27 11 100 5900

Fax:

+ 27 86 240 0087

KZN (South Africa)

Unit 1A
1461 North Coast Rd
(Now Chris Hanj)
Redhill
Durban

Tel: (031) 001 4139

CPT (South Africa)

A Alphen Office Park
Constantia Main Road
Silver Hurst
Cape Town

Tel: (021) 001 8205